



PRESS KIT
LAST UPDATED 10/12/2021

ABOUT US

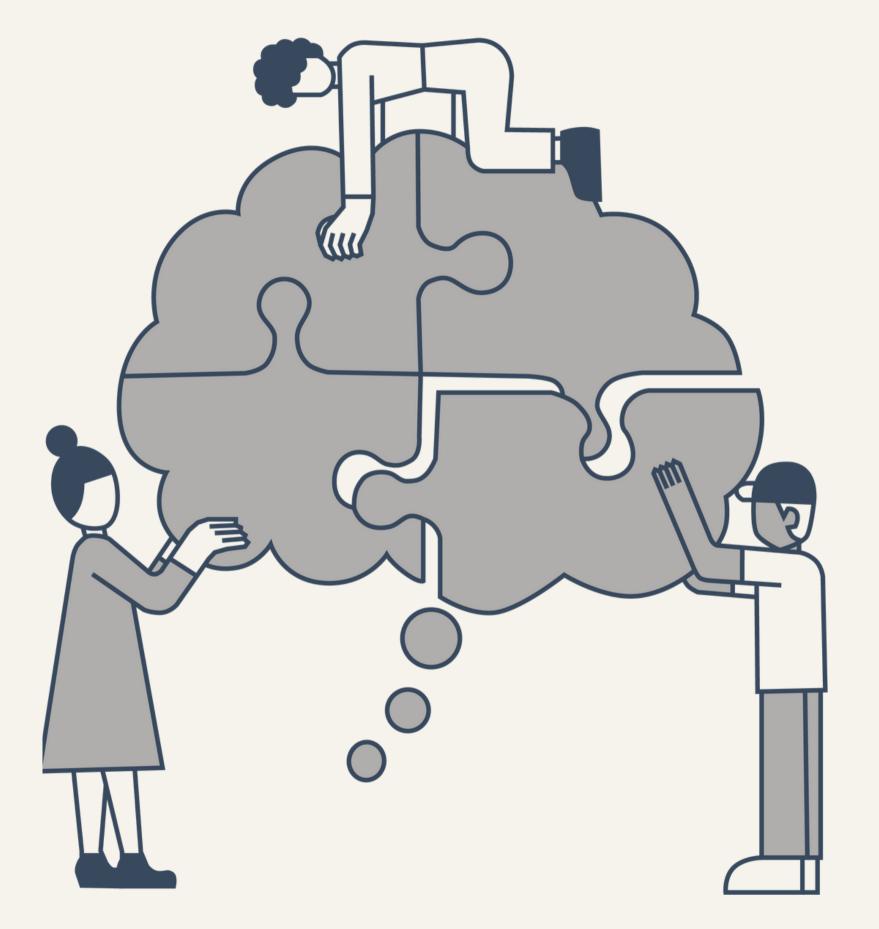
Studio ATAO is a nonprofit that creates educational tools, resources, and spaces for individuals and organizations to advance systems-based change through a social justice lens and the all-affected principle*.

Our theory of change is that change happens one conversation, one person, one relationship at a time. While this is often why social change feels excruciatingly slow, it presents an important opportunity for every individual to make a meaningful impact on our collective futures.

The *all-affected principle is the idea that all those affected by a collective decision should be included in the decision. We strongly believe that those most qualified to address current problems in society are those most impacted by these issues, and their needs and recommendations should be the starting point for co-creating and implementing new systems.



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OUR METHODOLOGY

AS A COMMUNITY THINK TANK

Our mission is to center the individuals and groups most affected by sociopolitical change and use their recommendations for structural overhaul as the basis of organizational and policy change.

We reject the saviorism-based, paternalistic model of providing societal change solutions by calling upon the opinions of those already in positions of power. We strongly believe that those most qualified to address the current problems in society are those living through the effects of these issues. Our work work focuses on **implementing radical new ideas** that pull at the roots of systemic issues.

<u>Learn more.</u>

OUR METHODOLOGY IN ACTION: INEQUITABLE REPRESENTATION IN FOOD MEDIA

PT 1: COMMUNITY



In early 2020, we gathered a diverse group of food media professionals via our **Experimental Salons** to understand the obstacles they face when it came to equitable representation within food media.

PT 2: RESOURCES



From these initial learnings, we launched our first toolkit, Recognizing, Disrupting, and Preventing Tokenization in Food Media. We also hosted two public panels on the topic, amassing over 1,000 signups.

PT 3: ACCOUNTABILITY

Over the course of 2021, we followed two food media publications to document their DEI initiatives via public white papers. We also hosted bi-monthly accountability Salons for editors across 15+ organizations.

ITERATIONS (



After gathering additional research from our ongoing Salons and a public, industry-wide Town Hall, we updated our first toolkit and launched a second, Toolkit for Implementing Systematic Changes Towards Equitable Representation in Food Media.

CUSTOM WORK (



We also work privately with food media organizations to apply our framework & learnings. Deliverables range from DEI workshops to new company-wide processes & documentation on the subject of equity in content & people.

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EDUCATIONAL PROGRAMMING

FOR INDIVIDUALS



We develop educational content and create brave spaces that encourage individuals to become change agents in their communities. We use open, honest dialogue to engage critically with social movements and the world around us.

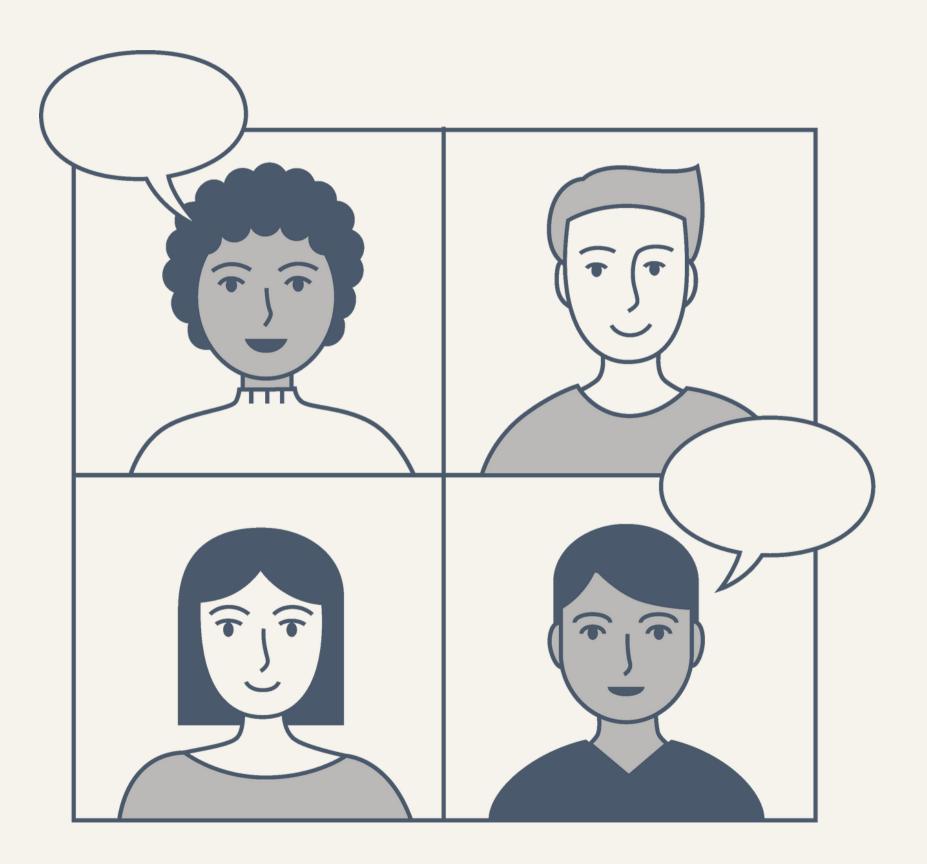
JOIN OUR COMMUNITY

- Quarterly Book Club
- Bi-Annual Film Series
- Eat, Drink, and Do Good Newsletter
- <u>Under the Magnifying Glass</u> Newsletter
- <u>Social Impact Professionals</u> FB Group

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DEI PROGRAMMING

FOR ORGANIZATIONS



We work with mission-aligned, socially conscious organizations to host events, create resources, and curate team-building opportunities to both strengthen internal diversity, equity, and inclusion practices as well as develop genuine relationships with their external community.

SESSION TYPES

- Topic-Focused Workshops
- Facilitated Small-Group Discussions
- Branded Internal & External Events
- Community Focus Group Research
- Custom Themed Curricula (Live + Recorded)
- Internal Listening Tours & Accountability Groups
- Custom Toolkits

PUBLIC RESOURCES

FOR EVERYONE



Our public <u>Resources Library</u> is a compilation of learnings and insights that we have amassed from *Experimental Salons*, 1:1 and group interviews, collective research & <u>public programming</u>. We believe that transparency & free access to these types of industry resources are the first step in breaking down the current pay-to-play model of insider knowledge & connections, so everyone has a chance at a better and more equal future.

READ OUR RESOURCES

- <u>Understanding...Cultural Appropriation</u>
- <u>Unlearning Scarcity, Cultivating Solidarity:</u>
 <u>A Toolkit for the Asian American Community</u>

OUR IMPACT 2020 - 2021

PUBLIC RESOURCES

• We've published 10+ long-form, well-researched educational resources on complex social justice topics such as socialism in the U.S., anti-intellectualism, and respectability politics

CLIENT PROGRAMMING

• We've worked with 20+ organizations to strengthen their DEI & overhaul internal systems

COMMUNITY EVENTS

- We've convened 300+ community members across our regular community programming (e.g., book club, film series, *Disrupting Dinner*)
- Our industry events (e.g., Town Hall, Conversations About Appropriation) reached 2,000+ participants

INDUSTRY RESEARCH & ANALYSIS

- Our 3 proprietary toolkits & 2 white papers have amassed 10,000+ views & 1,000+ downloads
- Our 2 toolkits on food media has been utilized at publications & organizations such as NY Magazine, Eater, Bon Appétit, and the James Beard Foundation
- Our toolkit for the Asian American community radically changed conversations about scarcity & competition and how it applies to BIPOC identities

SOCIAL ENGAGEMENT

- Our Eat, Drink, and Do Good & Under the Magnifying Glass newsletters now have almost 9,000 subscribers, with a consistent 25%+ open rate
- Social Impact Professionals has reached almost 1,000 members & has become a hub for resources & discussion

TESTIMONIALS



"Finding and being part of the Studio ATAO community has allowed me to **re-examine** & **reconnect with my identity as an Asian American** media professional in deep and meaningful ways. The relationships I have formed through the Studio act as an anchor for me in navigating the complexities of my own experience & my responsibility as a content creator."

— Mykim, Executive Video Produceer

"Studio ATAO has served two key purposes for me this year:

- 1. **As a resource.** I've expanded my knowledge about tokenization & other important issues that affect food media.
- 2. **As group therapy!** The discussions have been an incredible forum to speak with peers about the important & divisive topics happening in food media ... speaking with others is extremely beneficial to creating stronger & more inclusive brands."

— Carey, Media Consultant & Executive Editor

"I was so impressed with the work we did in the seminar. I see **clear action steps that are DOABLE** & I feel more hopeful than I have in years about turning the Pantry into the organization I dreamed it'd be."

—Brandi, Founder of The Pantry Seattle

COMMUNITY FUNDED, COMMUNITY DRIVEN

SOURCE OF FUNDS

We are a small 501(c)3 nonprofit that derives most of its funding from consulting engagements with private clients on DEI initiatives as well as our <u>base of monthly Patreon members</u> & <u>annual donors</u>. We prioritize funds that come from ordinary individuals actively engaged with our work, and avoid being reliant on big cheques from individuals, foundations, or the government that often come with strings attached. We strive to always be accountable to our community first - financially, socially, and ethically.

USE OF FUNDS

We are a fully remote work organization that spends the vast majority of its funds compensating our team members equitably as well as paying our freelancers, advisors & community focus group members appropriately. A small portion of our funds are used for general administrative needs (e.g., Zoom), donor gifts, and our annual team offsite.

LET'S CONNECT!



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FOR THE RESOURCES LIBRARY EMILY@STUDIOATAO.ORG

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FOR EVENTS & DONOR RELATIONS JENNY@STUDIOATAO.ORG